

Exhibit D to Application
Echols Testimony

**STATE OF SOUTH CAROLINA
BEFORE THE PUBLIC SERVICE COMMISSION**

Docket No. 2022-____-E

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In the Matter of:

Application of SR Lambert I, LLC for a Certificate of
Environmental Compatibility and Public Convenience
and Necessity for the Construction and Operation of a
100 MW Solar Facility in Georgetown County, South
Carolina Pursuant to S.C. Code Ann. § 58-33-10 et.
seq., and Request to Proceed with Initial Construction
Work, S.C. Code Ann. § 58-33-110(7).

In the Matter of:

Application of SR Lambert II, LLC for a Certificate of
Environmental Compatibility and Public Convenience
and Necessity for the Construction and Operation of a
100 MW Solar Facility in Georgetown County, South
Carolina Pursuant to S.C. Code Ann. § 58-33-10 et.
seq., and Request to Proceed with Initial Construction
Work, S.C. Code Ann. § 58-33-110(7).

**PRE-FILED DIRECT TESTIMONY OF CONNOR ECHOLS ON BEHALF OF
SR LAMBERT I, LLC AND LAMBERT II, LLC**

March 2, 2022

1 **Q. Please state your name, your position and your business address.**

2 **A.** My name is Connor Echols. My business address is 222 2nd Avenue South, Suite 1900,
3 Nashville, TN 37201. I am Senior Manager, Project Development, Silicon Ranch
4 Corporation (“Silicon Ranch” or “SR”), and I am responsible for the initiation and
5 development of the new the SR Lambert I, LLC (“Lambert I”) and SR Lambert II, LLC
6 (“Lambert II”) solar projects (collectively, the “Projects”) being planned and proposed for
7 South Carolina. The Projects will operate on the S.C. Public Service Authority’s (“Santee
8 Cooper”) system and sell power to both Santee Cooper and Central Electric Power
9 Cooperative, Inc. (“Central”).

10 **Q. Please state your education, background, and professional affiliations?**

11 **A.** I graduated from Gettysburg College with a degree in Environmental Studies and
12 Vanderbilt University with a Master’s in Business Administration. I have a certification in
13 Lean Six Sigma.

14 **Q. Please describe your business background and experience.**

15 **A.** I joined Silicon Ranch in September of 2018 and have worked in and with various groups
16 and departments covering operations, business development, project management, and
17 construction in my almost four-year career with Silicon Ranch. I have been responsible for
18 or involved in project development, project management and construction of a number of
19 major projects since September 2018, including responsibility for the recent development,
20 and construction of SR Snipesville II (107 MWac) in Jeff Davis County, GA and SR
21 Lumpkin (100 MWac) Stewart County, GA. I assumed my current position in March, 2021.
22 In addition to my work experience with Silicon Ranch, I have previously done consulting
23 work for the Department of Defense.

1 **Q. On whose behalf are you providing testimony today?**

2 **A.** I am providing this testimony on behalf of Lambert I and Lambert II, as the applicants
3 seeking approval of the Projects. As development lead for Silicon Ranch—the parent
4 company of Lambert I and Lambert II—I am authorized and competent to give this
5 testimony on behalf of both applicants. I am the Development Manager for both the
6 Lambert I and Lambert II Projects.

7 **Q. What is the purpose of your testimony in this Proceeding?**

8 **A.** As the Commission knows, Lambert I and Lambert II are applying for Certificates of
9 Environmental Compatibility Public Convenience and Necessity (“CECPCN”) to each
10 construct separate 100-megawatt AC (“MW”) solar projects to be located in Georgetown
11 County. The primary purpose of my testimony is to provide background and overview of
12 the Lambert I and Lambert II projects and describe the planned operation of the solar
13 projects being proposed. I will further describe the process for selecting the site to be
14 acquired for the Projects. In addition, I will discuss the schedule for the Projects and
15 provide the status of required permits and other regulatory reviews. Last, as applicable, I
16 will explain or reiterate the strategic benefits, public convenience, and necessity of the
17 Projects for South Carolina. I will also address the South Carolina Public Service
18 Authority’s (“Santee Cooper”) and Central Electric Power Cooperative, Inc.’s (“Central”)
19 participation and role in the development and eventual utilization of the Projects.

20 **Q. Please describe the company’s personnel, technical experience, and financial**
21 **capability to own and operate the Projects.**

22 **A.** I have reviewed the testimony submitted by Matt Kisber covering these issues and
23 completely agree with his description of Silicon Ranch’s deep experience and strong

1 capacity to develop, own, and operate the Projects. As he explained, Silicon Ranch is a
2 leading U.S. developer, owner, and operator of utility-scale solar projects, having more
3 than 2.1 gigawatts of solar photovoltaic (“PV”) systems being built or operated right now
4 and another 2+ gigawatts in development. Silicon Ranch has successfully financed more
5 than 1.5 billion worth of solar construction. In more than 10 years of business, Silicon
6 Ranch has successfully executed every project for every PPA it has signed. SR has the
7 demonstrated financial wherewithal, capacity, and backing to have the same success with
8 the Lambert I and Lambert II Projects.

9
10 Silicon Ranch and its subsidiaries also own and operate their entire portfolio, which means
11 that Silicon Ranch has a strong interest and track record in the continuous improvement
12 and sustainability of all of its projects, including the proposed Lambert I and Lambert II
13 Projects. Silicon Ranch has a deep bench of experienced professionals who control all
14 facets of development and operation of large-scale solar PV projects just like the Lambert
15 I and Lambert II Projects. Silicon Ranch’s professional team also works closely with
16 manufacturers, utilities, industry groups, and stakeholders to ensure the safety,
17 performance, and cost efficiency of its projects, all of which contribute their operationality
18 sustainability.

19 **Q. Please generally describe the proposed locations for the Lambert I and Lambert II**
20 **Projects.**

21 **A.** Lambert I will be located on an approximately 785-acre parcel of land, and Lambert II will
22 be located on approximately 1,290 acres of land adjacent to Lambert I. The Projects will
23 be sited on privately-owned land in Georgetown County, South Carolina near the

1 unincorporated community of Lambert (the “Project Sites”). The color map at **Exhibit G**,
2 incorporated by reference, accurately reflects the location of the proposed Projects. The
3 property that makes up the Project Sites are currently used primarily for silviculture
4 purposes. Control of the Project Sites has been secured through binding purchase options
5 that Silicon Ranch has for the land comprising the Project Sites. These real property
6 agreements afford the company the right to develop and use the property for solar energy
7 purposes, including the installation of solar panels, inverters and the other elements of the
8 Projects. The specific components to be used in the Projects are further set forth in
9 **Exhibit G**, attached hereto and incorporated in my testimony.

10
11 The Projects Sites are adjacent to an electrical substation, and an existing 230 kV line
12 owned by Santee Cooper which runs at or near the boundary lines for the property and
13 parallel to US 17. Accordingly, the transmission infrastructure to support the Projects
14 already exists at the proposed Project Sites.

15 **Q. Please describe the process for evaluating and ultimately moving forward with the**
16 **Project Sites.**

17 **A.** Silicon Ranch undertook an initial Phase I Environmental Site Assessment and engaged
18 HDR Engineering, Inc. (“HDR”) to conduct a Critical Issues Analysis. These studies
19 identified further issues for analysis but did not indicate any conditions which would
20 adversely affect the Projects’ ability to obtain all permits or approvals ultimately needed.
21 In selecting the Projects Sites, Silicon Ranch also considered criteria such as land
22 availability, cultural and land use, electric transmission infrastructure, water permitting,

1 and constructability. Based on those factors, it was determined that the Lambert-area
2 locations were the best sites for moving forward with the proposed projects.

3 **.Q. Please describe the basic components of the Projects.**

4 **A.** Lambert I and Lambert II projects are each 100-MW PV arrays (totaling 200 MW of solar
5 power capacity) and have solar energy as their sole source of power. The Projects will both
6 be tracking, ground-mounted solar PV systems consisting of solar panels affixed to racks
7 supported on driven piles. The Projects will also include inverters, a collection system,
8 interconnection facilities, security systems, and other accessories. The system will be
9 interconnected to the electric grid operated by Santee Cooper. Color maps showing the
10 proposed boundaries of the Project Sites and layout with all major components, roads,
11 fencing, and electrical systems for the Projects are included as **Exhibit G**, attached hereto
12 and incorporated in my testimony.

13 **Q. Please describe the transmission facilities to which the facility will interconnect and**
14 **how the Projects will be**

15 A collection substation will be constructed on the Facility Site to facilitate interconnection
16 of the Facility to the grid operated by Santee Cooper. The collection substation will occupy
17 an approximately 300 ft. x 400 ft. section of land adjacent to the Projects' switchyard and
18 the Santee Cooper 230 kV transmission line. The collection substation will consist of
19 circuit breakers, switching devices, and auxiliary equipment, and will be fenced and locked
20 in accordance with industry standards to provide safety and security. A separate
21 interconnection substation will be constructed and then owned and operated by Santee
22 Cooper on land adjacent to the Project Sites. Installation of a short tie line will connect the
23 Projects to the transmission system. The power that is generated will flow into the 230 kV

1 transmission line crossing the Projects Sites. A diagram of the interconnection facilities is
2 at **Exhibit G** attached hereto and incorporated in my testimony.

3 **Q. Please explain the need for the facility.**

4 **A.** The separately submitted testimony of Kenneth Sercy covers and explains in great detail
5 the need for the Projects. Based on my extensive involvement with every facet of the
6 Projects and knowledge of the market for renewable power here in South Carolina and
7 elsewhere, I wholly agree with Mr. Sercy's analysis.

8
9 First, it is important to recall the background that has directly led to Silicon Ranch
10 proposing the Projects and the essential roles played here by Santee Cooper and Central
11 Electric Power Cooperative, Inc. ("Central"). In its 2019 resource plan, Santee Cooper
12 identified that it would add 1,000 MW of installed solar capability sourced from multiple
13 projects, in diverse geographic locations, to be placed into service by 2024. Santee Cooper
14 later updated its resource plans to also include an additional 500 MWac of solar capability
15 to be added by 2031.

16
17 As explained by Santee Cooper, solar capability is included in its resource plans to provide
18 energy to the system at a known price as a hedge against higher potential costs of fuel,
19 carbon legislation, future renewable standards, or other regulatory changes aimed at
20 reducing carbon or other emissions. Solar capability is also included as part of an overall
21 strategy to reduce carbon and other emissions. Lastly, Santee Cooper's analysis found that
22 a plan including 1,000 MW of new solar generation by 2024 would save consumers
23 significantly. Central is a buyer of significant quantities of Santee Cooper-generated power.

1 In its 2020 resource plan and analysis, Central came to the same conclusion and
2 recommended a plan for itself which would add 225 MW of solar to the Central system.

3
4 In May 2020, the South Carolina legislature further authorized Santee Cooper to procure
5 up to 500 MW of solar power, doing so in coordination with Central.¹ In June 2020, Santee
6 Cooper issued a request for proposals (“RFP”) for solar energy with Central’s participation.
7 Proposals submitted for consideration were expected to have an installed capability in the
8 range of 25 MW to 125 MW. Among the dozens of proposals, Silicon Ranch submitted the
9 Lambert I and Lambert II Projects, which Santee Cooper selected for further development.
10 Having been selected, Silicon Ranch will now develop, operate, and maintain the Projects
11 and eventually sell the energy produced to Santee Cooper and Central pursuant to power
12 purchase agreements (“PPA”).

13
14 In sum, the need demonstrated, explained, and actually pursued by Santee Cooper and
15 Central strongly supports the development of the Projects as proposed. More broadly,
16 market conditions for renewable power are strong and support sustained off-take and
17 demand for the power being produced by the Projects. Overall, demand for renewable
18 energy is expected to increase over the lifetimes of the Projects. Moreover, load growth as
19 a whole and, specifically, for those areas served by Santee Cooper and Central is expected
20 to increase. Santee Cooper’s and Central’s commitments to add power in the form of solar

¹ The referenced legislation can be accessed at: https://www.scstatehouse.gov/sess123_2019-2020/bills/3411.htm

1 to their systems is evidence of the strong demand to support growing customer energy
2 needs with clean, renewable solar power.

3 **Q. Please explain the off-take plans.**

4 **A.** As mentioned above, Santee Cooper and Central will enter into long-term PPAs with
5 Santee Cooper and Central to purchase power from the Projects.

6 **Q. Describe the permits and approvals you anticipate will be necessary to start**
7 **construction of the Projects.**

8 **A.** All required federal and state permits have been identified for the Projects as indicated in
9 the permitting matrix attached hereto as **Exhibit H**. A wetland delineation for the Project
10 Sites has been submitted to the US Army Corps of Engineers for its approval. Permits from
11 the South Carolina Department of Health and Environmental Control seeking approval of
12 construction activities and related stormwater and erosion prevention plans will also be
13 obtained. Based on the detailed site due diligence and development studies for the Projects
14 Sites performed to date, Silicon Ranch believes that there are no conditions which should
15 adversely affect the Projects' ability to obtain all permits needed. Further and more detailed
16 discussion of the foregoing permits and their statuses is separately provided by Ms. Blair
17 Wade of HDR Engineering, Inc.

18
19 In addition to those permits identified in the matrix, Silicon Ranch is obtaining zoning
20 compliance and site plan approval from Georgetown County. Silicon Ranch, based on the
21 preliminary plans for the Projects, has further consulted with Georgetown County
22 concerning building permits and expects no difficulties in obtaining final permits to begin

1 construction. Before beginning any work, Silicon Ranch will have final building permits
2 as required.

3 **Q. Based on the current plans, when could the Projects be ready for commercial**
4 **operation?**

5 **A.** Per the RFP, projects are expected to deliver power not later than January 1, 2024.
6 However, subject to the Commission's approval, both Lambert I and Lambert II could
7 reach commercial operation by the second quarter of 2024. To achieve or exceed that
8 estimate, Silicon Ranch requests permission from the Commission to begin initial
9 construction work as soon as possible, even if before a final CECPN might be approved.

10 **Q. Please describe the anticipated benefits of the Projects to the Community.**

11 **A.** The Facility represents an investment of tens of millions of dollars into the Georgetown
12 County community. Lambert I and Lambert II anticipate that the county will realize
13 significant property and real estate tax revenues annually from the Projects. Aside from
14 immediate fiscal benefits, the Projects will enhance the County's reputation as an
15 attractive, forward-thinking, and friendly environment for additional investments in
16 advance manufacturing, technology, renewable energy and related fields. Local contractors
17 and businesses engaged in installation, construction, fencing, landscaping, and machine
18 rentals will receive sales opportunities during the Projects' construction and post-
19 construction operation. During the approximately year and a half-long construction
20 process, construction work will be needed at the Project Sites, and Lambert I and Lambert
21 II anticipate hiring numerous workers including from the surrounding areas. This increased
22 economic activity in the area is expected to increase revenue for local hotels, restaurants,
23 service stores, and other vendors.

1 **Q. What are the overall environmental impacts expected from the Projects?**

2 **A.** By design and its nature as solar PV facilities, the Projects will provide clean renewable
3 power with minimal environmental impacts. The Projects will create no air or water
4 emissions and no environmental contamination. There will be no noise impacts or little or
5 no impact as it relates to the rural feel of the area. At the end of the Projects' useful life,
6 materials can be recycled or sold for scrap. Because of Silicon Ranch's leading land
7 management practices, the land can be returned to agricultural uses once the useful lives
8 of the Projects are reached. Further and more detailed discussion of environmental impacts
9 is separately provided by Ms. Wade in her written testimony.

10 **Q. What are the long-term plans for ownership of the Projects?**

11 **A.** Currently, Lambert I and Lambert II are expected to each own 100% of the respective
12 Projects. As discussed above, Lambert I and Lambert II will sell power to Santee Cooper
13 and Central.

14 **Q. Does Public Convenience and Necessity justify construction of the Lambert I and**
15 **Lambert II projects?**

16 **A.** Yes. As discussed above, Santee Cooper has adopted a preferred resource plan for meeting
17 growing energy needs that improves operating efficiency, reduces environmental impacts,
18 and results in lower overall cost. Pursuant to those goals, Santee Cooper sought proposals
19 and, from among dozens, selected to work with Silicon Ranch and to purchase power from
20 the proposed Lambert I and Lambert II projects. The Projects will provide clean renewable
21 power with minimal impacts to the environment. As described by Santee Cooper and
22 Central in their IRPs and in the solar RFP, the best option for meeting its objectives is the

1 addition of PV solar. The Lambert I and Lambert II Projects are a key part of implementing
2 Santee Cooper's IRP and providing cost-effective clean energy to consumers.

3 **Q. Will you update your testimony based on information that becomes available?**

4 **A.** Yes. I will revise and add to my testimony on behalf of Lambert I and Lambert II via
5 supplemental or amended testimony if new information becomes available or known.

6 **Q. Does this conclude your testimony?**

7 **A.** Yes. Thank you for the opportunity to provide my sworn testimony in this important matter,
8 and I am further glad to provide additional live testimony if needed.

9